

**SAN ANTONIO WATER SYSTEM PURCHASING DEPARTMENT**

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**Issued By: Sandra Rios**  
**BID NO.: 20-3073**

**Date Issued: January 24, 2020**

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**FORMAL INVITATION FOR BIDS  
CONTRACT FOR SPRAY PAINTS  
ADDENDUM 1**

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Sealed bids addressed to the Purchasing Director, San Antonio Water System, 2800 US Hwy 281 North, Administration Bldg., 5<sup>th</sup> Floor, San Antonio, TX 78212 will be received until **3:00 p.m. February 3, 2020** and then publicly opened and read aloud for furnishing materials or services as described herein below,

The San Antonio Water System Purchasing Department is willing to assist any bidder(s) in the interpretation of bid provisions or explanation of how bid forms are to be completed. Assistance may be received by visiting the Purchasing Office in the SAWS Main Office, 2800 US Hwy 281 North, San Antonio, TX 78212, or by calling (210) 233-3819.

This invitation includes the following:

Invitation for Bids  
Terms and Conditions of Invitation for Bids

Specifications and General Requirements  
Price Schedule

The undersigned, by his/her signature, represents that he/she is authorized to bind the Bidder to fully comply with the Specifications and General Requirements for the amount(s) shown on the accompanying bid sheet(s). By signing below, Bidder has read the entire document and agreed to the terms therein.

Signer's Name: \_\_\_\_\_ Firm Name: \_\_\_\_\_  
(Please Print or Type)

Address: \_\_\_\_\_

Signature of Person Authorized to Sign Bid \_\_\_\_\_ City, State, Zip Code: \_\_\_\_\_

Email Address: \_\_\_\_\_ Telephone No.: \_\_\_\_\_

Fax No.: \_\_\_\_\_

Please complete the following:

Prompt Payment Discount: \_\_\_\_\_% \_\_\_\_\_ days. (If no discount is offered, Net 30 will apply.)

Please check the following blanks which apply to your company:

Ownership of firm (51% or more):

Non-minority  Hispanic  African-American  Other Minority (specify) \_\_\_\_\_

Female Owned  Handicapped Owned  Small Business (less than \$1 million annual receipts or 100 employees)

Indicate Status:  Partnership  Corporation  Sole Proprietorship  Other (specify) \_\_\_\_\_

Tax Identification Number: \_\_\_\_\_

**To report suspected ethics violations impacting the San Antonio Water System, please call 1-800-687-1918.**

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\*\*\*\*\* This **Addendum 1** is issued to make the following changes on Bid 20-3073

**1. Provide questions and responses.**

**IT IS NOT NECESSARY TO RETURN THIS ADDENDUM 1 AS PART OF YOUR BID SUBMISSION**

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**QUESTIONS AND RESPONSES**

**1. Is Rust-oleum an acceptable equal?**

*Response: Yes, Rust-oleum is approved as an equal.*

**2. Request for recap of last bid.**

*Response: SAWS will place orders as needed; frequency will changes based upon SAWS needs. To date, transaction history in table below.*

QTY-ORDERED	DESCRIPTION
36	PAINT SPRAY OSHA ORANGE 16 OZ
24	PAINT SPRAY OSHA RED 16 OZ
444	PAINT SPRAY OSHA YELLOW 16 OZ
3427	PAINT SPRAY INVERTED WHITE
10464	PAINT SPRAY INVERTED FLRS BLUE
5316	PAINT SPRAY INVERT GREEN WATER
396	PAINT SPRAY INVERTED PURPLE
24	PAINT SPRAY INVERT ORANGE FLRS
0	PAINT SPRAY INVERTED YELLOW
336	PAINT SPRAY GLOSS BLACK 12 OZ
216	PAINT SPRAY GLOSS WHITE 12OZ
216	PAINT SPRAY REGAL BLUE 12OZ
72	PAINT SPRAY OSHA PURPLE ENAMEL
48	PAINT SPRAY JDEERE GREEN 12 OZ
72	PAINT SPRAY YELLOW SCHOOL BUS
504	PAINT SPRAY SILVER 16OZ
54	SPRAYER MARKING WAND 34 IN
156	PAINT PRIMER SPRAY RED 15OZ

**3. Request past tabulation for previous bid.**

*Response: See bid tabulation.*

**All other terms and conditions of the original bid remain unchanged.**

**IT IS NOT NECESSARY TO RETURN THIS ADDENDUM 1 AS PART OF YOUR BID SUBMISSION.**

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for  
 FOR: Spray Paints  
 TIME & (January 1, 2019 through December 31, 2019)  
 DATE: 3:00 p.m., October 29, 2018  
 ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

Pyramid School Products  
 6510 North 54th Street  
 Tampa, FL 33610-1908

Alamo Distribution, LLC  
 dba Alamo Iron Works  
 943 AT&T Center Parkway  
 San Antonio, TX 78219

Saf-T-Glove, Inc.

	Multiplier for Discount		.80			
	Effective Date of Price List		1/1/19			
<b>GROUP 1C</b>	<b>TOUGH COAT ACRYLIC ALKYD ENAMELS</b>					
	Spray Paint, Fast Drying 16 oz. cans (12 oz. Net wt.)					
1.	48 ea. OSHA Purple Krylon Part #S01580, Lawson No. 14561	UNIT PRICE TOTAL	4.05 194.40	3.89 186.72	NO BID	
2.	240 ea. Primer Red Rust-o-leum Part #V2169838, Lawson No. 15020	UNIT PRICE TOTAL	4.09 981.60	3.89 933.60	NO BID	
	<b>SUB TOTAL FOR GROUP 1C</b>	TOTAL	1,176.00	1,120.32	NO BID	
	Price List Catalog Number		2019			
	Discount Off Price List (%)		20%			
	Multiplier for Discount		.80			
	Effective Date of Price List		1/1/19			
<b>GROUP 1D</b>	<b>FARM &amp; IMPLEMENT PAINTS</b>					
	Spray Paint, Fast Drying 16 oz. cans (12 oz. Net wt.)					
1.	60 ea. John Deere/Green Krylon Part #K01817, Lawson No. 14557	UNIT PRICE TOTAL	4.69 281.40	5.77 346.20	NO BID	
2.	48 ea. School Bus Yellow Krylon Part #K01809, Lawson No. 14563	UNIT PRICE TOTAL	4.69 225.12	3.89 186.72	NO BID	
	<b>SUB TOTAL FOR GROUP 1D</b>	TOTAL	506.52	532.92	NO BID	

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 TIME & DATE: (January 1, 2019 through December 31, 2019)  
 3:00 p.m., October 29, 2018

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	Pyramid School Products 6510 North 54th Street Tampa, FL 33610-1908	Alamo Distribution, LLC dba Alamo Iron Works 943 AT&T Center Parkway San Antonio, TX 78219	Saf-T-Glove, Inc.	
	Price List Catalog Number	2019			
	Discount Off Price List (%)	20%			
	Multiplier for Discount	.80			
	Effective Date of Price List	1/1/19			
<b>GROUP 1E</b>	<b>METALLIC PAINTS</b>				
	Spray Paint, Fast Drying 16 oz. cans (11 oz. Net wt.)				
	500 ea. Bright Silver Krylon Part #K01401, Lawson No. 14553	4.69 2,345.00	3.34 1,670.00	NO BID	
1.		UNIT PRICE	UNIT PRICE	NO BID	
	<b>SUB TOTAL FOR GROUP 1E</b>	TOTAL	TOTAL	NO BID	
	Price List Catalog Number	2019			
	Discount Off Price List (%)	20%			
	Multiplier for Discount	.80			
	Effective Date of Price List	1/1/19			
<b>GROUP 1F</b>	<b>WAND</b>				
	100 ea. Marking/Stripping Wand Krylon Part No. K7096, Lawson No. 16134	19.68 1,968.00	23.08 2,308.00	NO BID	
1.		UNIT PRICE	UNIT PRICE	NO BID	
	<b>SUB TOTAL FOR GROUP 1F</b>	TOTAL	TOTAL	NO BID	
		1,968.00	2,308.00	NO BID	

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	TOTAL	Pyramid School Products 6510 North 54th Street Tampa, FL 33610-1908	Alamo Distribution, LLC dba Alamo Iron Works 943 AT&T Center Parkway San Antonio, TX 78219	Saf-T-Glove, Inc.
	<b>GRAND TOTAL (GROUPS 1A-1F)</b>		67,195.58	85,325.88	NO BID
	EXTENSION 1		67,195.58		
	EXTENSION 2		67,195.58		
	EXTENSION 3		67,195.58		
	Terms		Net 30 days	Net 30 days	
	Delivery Days		7-10 days	2-3 days	

**\*LOW BIDDER**

**BID INVITATIONS WERE E-MAILED TO AND/OR PICKED UP BY:**

AIW  
 Bay Tech Supply  
 Buschase  
 Ferguson  
 JP Painting  
 MSC Direct  
 My Parts Plus  
 Pintura Paint Store

Pyramid School Products  
 Roberts Painting  
 Safety Supply  
 Saf-T-Glove  
 Sherwin Williams  
 Sunbelt Mill Supply  
 Wesco

Demandstar  
 SAWS Website

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*Don*

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<b>OSHA PAINTS</b>				
<b>GROUP 1</b>	<b>16 oz. cans (12 oz. Net wt.)</b>			
	48 ea.	UNIT PRICE	UNIT PRICE	UNIT PRICE
1.	Safety Orange Krylon Part #K02410, Lawson No. 14560	4.69	3.89	NO BID
	172 ea.	TOTAL	186.72	
2.	Safety Red Krylon Part #K02116, Lawson No. 14552	4.69	3.89	NO BID
	650 ea.	TOTAL	669.08	
3.	Safety Yellow Krylon Part #K01813, Lawson No. 14554	4.69	3.89	NO BID
		TOTAL	2,528.50	
	<b>SUB TOTAL FOR GROUP 1</b>	4,080.30	3,384.30	NO BID
	Price List Catalog Number	2019		
	Discount Off Price List (%)	20%		
	Multiplier for Discount	.80		
	Effective Date of Price List	1/1/19		
<b>GROUP 1a</b>				
<b>INVERTED MARKING PAINT</b>				
<b>Water-Based 20 oz. cans (17 oz net wt.)</b>				
	4,500 ea.	UNIT PRICE	UNIT PRICE	UNIT PRICE
1.	INVERTED WHITE KRYLON Part #S03901, Lawson No. 14546	2.43	3.37	NO BID
	10,000 ea.	TOTAL	15,165.00	
2.	Fluorescent Caution Blue Krylon Part #S03620, Lawson No. 14547	2.43	3.37	NO BID
	6,500 ea.	TOTAL	33,700.00	
3.	Fluorescent Safety Green Krylon Part #S03630, Lawson No. 14548	2.43	3.37	NO BID
	300 ea.	TOTAL	21,905.00	
4.	Fluorescent Purple Krylon Part #S03715, Lawson No. 14565	2.43	3.37	NO BID
		TOTAL	1,011.00	

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5.	36 ea. APWA Utility Yellow Krylon Part #S03801, Lawson No. 14562	UNIT PRICE TOTAL	2.43 87.48	3.37 121.32	NO BID
6.	96 ea. APWA Orange Krylon Part #503905, Lawson No. 14549	UNIT PRICE TOTAL	2.43 233.28	3.37 323.52	NO BID
	<b>SUB TOTAL FOR GROUP 1a</b>	TOTAL	52,079.76	72,225.84	NO BID
	Price List Catalog Number		2019		
	Discount Off Price List (%)		20%		
	Multiplier for Discount		.80		
	Effective Date of Price List		1/1/19		
<b>GROUP 1B</b>	<b>INTERIOR/EXTERIOR INDUSTRIAL MAINTENANCE PAINTS, Spray Paint, Fast Drying</b>				
3.	16-oz. cans (12 oz net wt.)				
1.	450 ea. Gloss Black Krylon Part #K01601, Lawson No. 14555	UNIT PRICE TOTAL	4.80 2,160.00	3.89 1,750.50	NO BID
2.	300 ea. Gloss White Krylon Part #K01501, Lawson No. 14556	UNIT PRICE TOTAL	4.80 1,440.00	3.89 1,167.00	NO BID
3.	300 ea. Regal Blue Krylon Part #K01901, Lawson No. 14558	UNIT PRICE TOTAL	4.80 1,440.00	3.89 1,167.00	NO BID
	<b>SUB TOTAL FOR GOUP 1B</b>	TOTAL	5,040.00	4,084.50	NO BID
	Price List Catalog Number		2019		
	Discount Off Price List (%)		20%		